

MAY 2017

Monday	Tuesday	Wednesday	Thursday	Friday
1	2	3	4	5
			<p>Phase 4TM Sales Training Program Week 3</p> <p><small>*Registered Members Only* Email info@yrcademy.com for registration details</small></p>	<p>YCR Toastmaster</p> <p>(Guests are welcome) 10:00 am - 12:00 pm</p> <p>Contact us if you would like more information on Toastmasters</p>
8	9	10	11	12
	<p>What Happens When the Deal Does Not Close & How to Protect Yourself and Your Clients</p> <p>Lorne Shuman 10:00am - 11:00am</p> <p>RSVP: info@yrcademy.com</p>	<p>HST New Residential Property Rebate Explained</p> <p>Marc Roginsky 10:00am - 11:00am</p> <p>RSVP: info@yrcademy.com</p>	<p>Phase 4TM Sales Training Program Week 4</p> <p><small>*Registered Members Only* Email info@yrcademy.com for registration details</small></p>	
15	16	17	18	19
	<p>LUNCH AND LEARN Learn to Thrive in Today's Hot Market with 5 Effective Strategies</p> <p>Sherry Double from RedString Corporation 11:00am - 12:00pm</p> <p>Must Register: info@yrcademy.com</p>	<p>Paperwork A-Z with Q/A</p> <p>Gregory Istanbul 10:00am - 12:00pm</p> <p>RSVP: info@yrcademy.com</p>	<p>Phase 4TM Sales Training Program Week 5</p> <p><small>*Registered Members Only* Email info@yrcademy.com for registration details</small></p>	<p>YCR Toastmaster</p> <p>(Guests are welcome) 10:00 am - 12:00 pm</p> <p>Contact us if you would like more information on Toastmasters</p>
22	23	24	25	26
<p>VICTORIA DAY Office Closed</p>	<p>*NEW* TREB' Collaborate Hands on Workshop</p> <p>Karen Weinstein 10:00am - 12:00pm \$25</p> <p><small>*Laptop or Tablet is Required</small></p> <p>Must Register: info@yrcademy.com</p>		<p>Phase 4TM Sales Training Program Week 6</p> <p><small>*Registered Members Only* Email info@yrcademy.com for registration details</small></p>	<p>"Ask Jack"</p> <p>Jack Fusco 10:00am - 12:00pm</p> <p>RSVP: info@yrcademy.com</p>
29	30	31		
	<p>Cold Calling DEMO Session</p> <p>Paul Filice 9:00am - 4:00pm</p> <p>Must Register: info@yrcademy.com</p>	<p>LUNCH AND LEARN Qualify Your Internet Leads Without Ever Picking Up the Phone!</p> <p>Agent Locator 10:00am - 12:00pm</p> <p>Must Register: info@yrcademy.com</p>		



RESIDENTIAL



SALES TRAINING PROGRAM



LUNCH AND LEARN



TOASTMASTER



SPECIALTY SEMINAR

Questions? info@yrcademy.com